# How du Achieved a Subscription Surge with ArabyAds' Cutting-Edge CTV Campaign









## **The Objective**

du sought to boost its Home Revamp service subscription rates by leveraging dynamic ad engagement through innovative, cross-device advertising strategies.

### The Challenge

- du had to compete with rivals launching high-speed plans and premium content.
- The introduction of advanced high-speed plans by competitors posed a challenge for du to differentiate itself.
- With rising consumer expectations and market advancements, du needed innovative strategies to stand out.

#### The Approach

Our campaign harnessed advanced strategies and innovative techniques to drive exceptional results and engage audiences effectively across multiple platforms.

- Used dual-targeted ads with interactive QR codes to cater to both du's existing and potential customers.
- Employed Home Sync+ technology for effective retargeting across mobile, tablet, and desktop devices.
- Implemented consumption-based profiling to engage heavy streamers and optimize message delivery.

#### **The Results**

The campaign surpassed industry standards with a remarkable performance.

Achieved an

11%

increase in du's Home Revamp new subscriptions, surpassing industry benchmarks.

Expanded du's reach by

650,000

broadening the campaign's impact.

Delivered

1.4

million impressions, ensuring extensive visibility across diverse audiences.

Saw a

40%

increase in video completion rates, reflecting outstanding audience engagement.